

**BUYER'S PERSONAL PROFILE  
CONFIDENTIAL INFORMATION**

Date: \_\_\_\_\_

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Telephone: HOME \_\_\_\_\_ OFFICE \_\_\_\_\_

Email Address: \_\_\_\_\_

Present Occupation or Business: \_\_\_\_\_

Position Held: \_\_\_\_\_

How did you learn of our company?

\_\_\_\_\_ Ad \_\_\_\_\_ Referral \_\_\_\_\_ Yellow Pages \_\_\_\_\_ Web \_\_\_\_\_ Other \_\_\_\_\_

WHICH BUSINESS ARE YOU INQUIRING ON: \_\_\_\_\_

TYPE OF BUSINESS PREFERENCE:

Preferred Sic Code

1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

Do you have an interest in Franchising? \_\_\_\_\_ YES \_\_\_\_\_ NO

Do you have an interest in a "start up" type of business? \_\_\_\_\_ YES \_\_\_\_\_ NO

LOCATION PREFERENCE(s): 1. \_\_\_\_\_ 2. \_\_\_\_\_ 3. \_\_\_\_\_

Minimum Monthly Income Required: \_\_\_\_\_

How much cash is available for down payment? \$ \_\_\_\_\_

When will cash be available? \_\_\_\_\_

When do you want to take possession? \_\_\_\_\_

My personal or business estimated Net Worth: \$ \_\_\_\_\_

Who, besides yourself, will be involved in the decision? \_\_\_\_\_

Do you require immediate income: \_\_\_\_\_ YES \_\_\_\_\_ NO

PLEASE CONTACT OTHER BROKERS SO I CAN BE MADE AWARE OF  
BUSINESS OPPORTUNITIES LISTED BY OTHER AFFILIATE OFFICES.

\_\_\_\_\_ YES \_\_\_\_\_ NO

WOULD YOU CONSIDER ENTERING A PURCHASER FEE AGREEMENT  
WITH US IN ORDER TO LOOK FOR, AND POSSIBLY PURCHASE, A  
COMPANY THAT IS NOT ALREADY FOR SALE? \_\_\_\_\_ YES \_\_\_\_\_ NO

OTHER REMARKS: \_\_\_\_\_

A PERSONAL OR BUSINESS FINANCIAL STATEMENT WILL BE REQUIRED OF  
ALL POTENTIAL BUYERS BEFORE RECEIVING FINANCIAL INFORMATION ON  
ANY LISTING.

# FINANCIAL STATEMENT

## STRICTLY CONFIDENTIAL

**Assets**

Cash on Hand in Banks	\$
U.S. Government Securities	\$
Accounts, Loans and Notes Receivable	\$
Cash Surrender Value Life Insurance	\$
Value of Businesses Owned	\$
Other Stocks and Bonds	\$
Real Estate	\$
Automobiles – Number ( )	\$
Household Furnishings and Personal Effects	\$
Other Assets (Itemize)	\$

**TOTAL ASSETS \$** \_\_\_\_\_

**Liabilities and Net Worth**

Notes Payable	\$
Liens on Real Estate	\$
Other Liabilities (Itemize)	

**TOTAL LIABILITIES \$**

**NET WORTH \$** \_\_\_\_\_

**Source of Income**

Salary	\$
Dividends and Interest	\$
Bonus and Commissions	\$
Real Estate Income	\$
Other Income	\$
<b>TOTAL INCOME</b>	\$

The undersigned certifies that this information was provided by him/her and is true and correct.

Date \_\_\_\_\_ Home Phone \_\_\_\_\_  
Signature \_\_\_\_\_